



Reverse Auction Software

Procurement ERP Solution

Overview



Reverse auction software provides a transparent and efficient way for buyers to obtain competitive bids, potentially resulting in cost savings and better terms. Organizations often use reverse auction software for various procurement needs, including sourcing goods and services, selecting suppliers, awarding contracts, and negotiating terms with vendors.

Take Control of Your Spend with

Smart Procurement Solution



Key Features

Key features of our reverse auction software include bid management, bid analysis, auction monitoring, communication tools, reporting and analytics, and integration capabilities with procurement or enterprise resource planning (ERP) systems.

Buyer Benefits

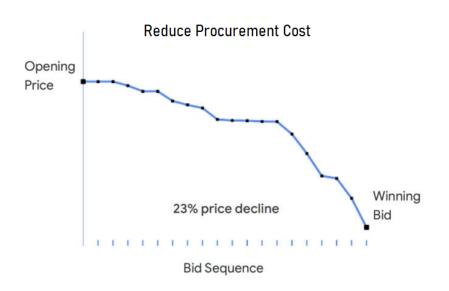
- ▼ Real Time Pricing
- ✓ More Competition
- ✓ More Small Business Participation
- ✓ Govts. can meet small business goals
- ✓ Transparent and Fair Processes
- Automated and streamlined sourcing
- Achieving Savings

Seller Benefits

- ▼ Real Time Pricing
- ✓ Level Playing field for all suppliers
- ✓ All Suppliers can participate and compete including small businesses
- ▼ Fair Competition for all suppliers
- ✓ Fair prices driven by competition
- Anonymity and identity protection

Benefits To Industries

- ✓ Increased Access to buyers
- All suppliers receive the same information
- Efficient Process
- Clear Scope

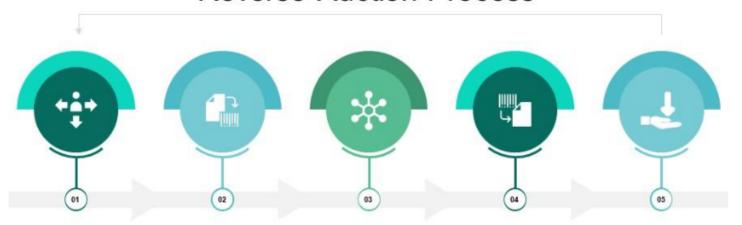








Reverse Auction Process

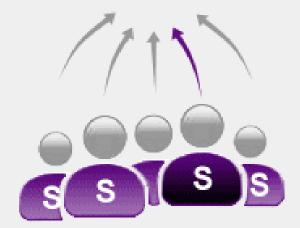


Create Event Invitation to Vendors Event Processed L1 Bidder Highlighted Decision & Report

- Admin Create event and request to all vendors for participate in auction process via web application.
- Vendor read all TnC carefully related to bidding items and make decision to participate on particular time as mentioned already in notice.
- Now process start and vendor start place bidding for Items/Services that would meet that request along with the price they would sell the items or services.
- Admin can view all activities of vendors e.g Rank, Amount and all statistics.
- Admin Accepts the lowest bid for the items that meet his goals.



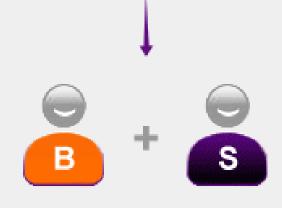




SELLERS BIDDING AGAINST EACH OTHER, PUSHING PRICE DOWN



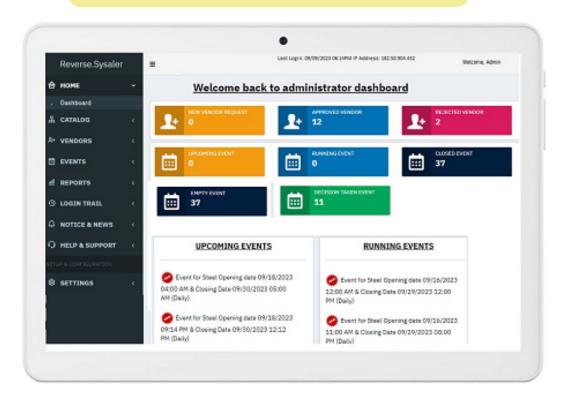
COMPARE BUYER COMPARES THE OFFERS



WINNER BUYS AT THE LOWEST COST

SELLER LOWER PROFIT FAST SALE

Dashboard Management



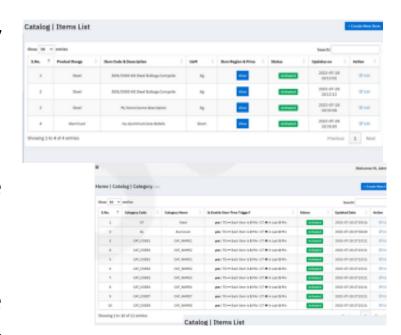
Dashboards are often used to track key performance indiactors, monitor business metrics, and gain insights into various aspects of an organization's performance.

Catalogue Management System

The Catalog serves as centralized repositry for crucial information, including items, categories and vendors.

Items section, event planners can list all the items required for their events.

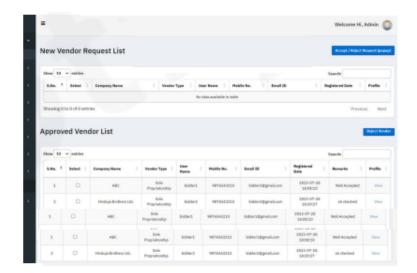
Under the "Category" section, items are grouped into relevant categories, facilitating and easy navigation



VENDORS MANAGEMENT

The "Vendors" section is crucial for managing vendorrelated activities. It includes features for handling new vendor requests, approving or rejecting vendors, and maintaining a comprehensive vendor database.

- New Vendor Request
- Approved Vendor
- Rejected Vendor



Live Event Statistics

Information including real-time participated vendors and their bidding rank and aggregated post-event data about the vendor's pricing, bid placement and all other details.

Username	Quantity	Bidder Price	Item Rank	Set Capping Price
bidder40	5	42000	L1 🛊	25000
vendor100	5	43000	L2 🔻	-
bidder8	5	44000	L3 🔻	-
vendor30	5	46000	L5 •	-

Item Unit: 100 Unit

Item Unit Details: 1 Unit= 700 Rs.

Company Name:

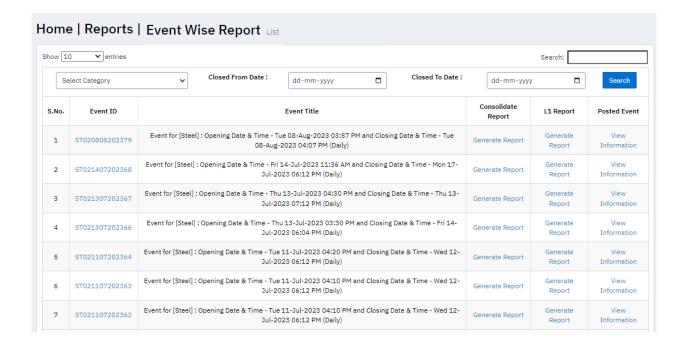
Item Rank: L1 & Price: Rs. 64000

Reporting

The "Report" section empowers event planners to generate detailed reports and gain valuable insights from event data.

Running Event Report

Closed Event Report





Plot No. D, 107, Vyapar Marg, D Block, Sector 2, Noida, Uttar Pradesh 201301

+91-9069042875,8178337101

sales@mkpitsolutions.com

www.mkpitsolutions.com

